d-local

Earnings Presentation

2Q25

Forward-looking statements

This presentation may contain forward-looking statements. These forward-looking statements convey dLocal's current expectations or forecasts of future events, including guidance in respect of total payment volume, revenue, gross profit and Adjusted EBITDA. Forward-looking statements regarding dLocal and amounts stated as guidance involve known and unknown risks, uncertainties and other factors that may cause dLocal's actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors," and "Cautionary Statement Regarding Forward-Looking Statements" sections of dLocal's filings with the U.S. Securities and Exchange Commission.

Unless required by law, dLocal undertakes no obligation to publicly update or revise any forward-looking statements to reflect circumstances or events after the date hereof. In addition, dLocal is unable to present a quantitative reconciliation of forward-looking guidance for Adjusted EBITDA, because dLocal cannot reliably predict certain of their necessary components, such as impairment gains/(losses) on financial assets, transaction costs, and inflation adjustment.









Consistent execution delivering strong results

- TPV at record high of \$9.2B, growing >50% YoY for 3rd consecutive quarter, adjusted EBITDA +64% YoY
- Brazil and Mexico posting solid results, while growth remains fastest in the rest of our geographies, leading to increased diversification
- Consistent operational leverage with Adjusted EBITDA over Gross Profit increasing for 5th straight guarter (71% in 2Q25)
- Continued strong cash flow generation with \$48M of FCF



Continued innovation and strategic expansion

- **Continuing APM leadership with launch** of SmartPix, a proprietary solution for the Brazilian market, further BNPL integrations and a growing number of on- and off-ramps for select stablecoin partners
- → Secured 3 payment licenses / authorizations in UAE, Turkey, and Philippines



Guidance update

- We are providing an upward adjustment on our full-year 2025 guidance for TPV, Revenue, Gross Profit and Adjusted **FBITDA**
- → This reflects our strong performance in 1H25 and the sustained momentum we expect across our business
- It is important to consider the uncertainty inherent in the markets we operate in into account
- More details on slide 22

2Q25 TPV, Revenue, and Adj. EBITDA all growing >50% YoY

TPV

▲+53% YoY ▲+14% QoQ ▲ +65% YoY CC1

Volume growth driven by strong performance across products (PIs, POs) and flows (XB, L2L). Revenue

▲+50% YoY ▲+18% OoO

▲+63% YoY CC1

QoQ increase driven by volume growth and higher pay-ins share.

Gross profit

▲+42% YoY ▲+17% QoQ

▲+55% YoY CC1

QoQ growth driven mainly by performance and payment method mix in Brazil and Argentina.

Adjusted EBITDA

▲+64% YoY ▲+21% QoQ

OPEX increasing QoQ, driven by G&A and tech expenses but far below gross profit growth.

Adjusted EBITDA/Gross Profit Ratio: 71%

Net income

▼-7% YoY ▼-8% QoQ

Growth impacted by the Argentine peso devaluation and related expatriation costs. We have reduced our AR bond position by >80%.

Free cash flow (FCF)

▲+156% YoY ▲+22% QoQ

Continued strong cash generation, with FCF to net income ratio at 113%.

The massive sustainable opportunity ahead of us



We are positioned at the intersection of powerful secular trends:

4% EM Avg. GDP Growth '25-'303 vs 1.5% G7²

78% EM Internet penetration⁴ vs. 90% G7

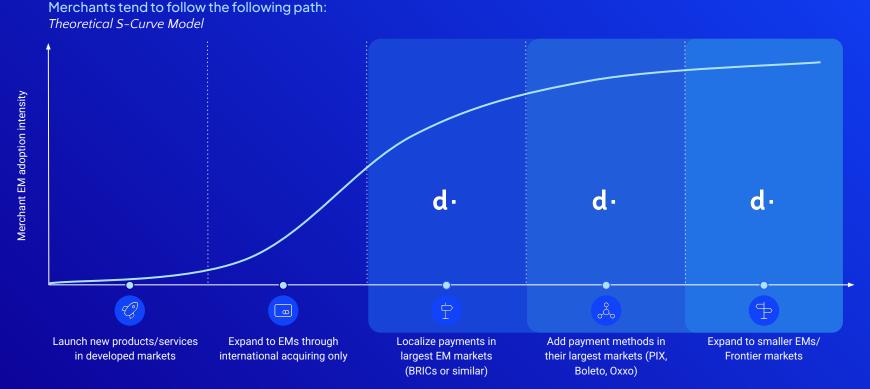
11% EM Credit card penetration⁵ vs 65% G7

CURRENT MERCHANTS

CURRENT MERCHANTS

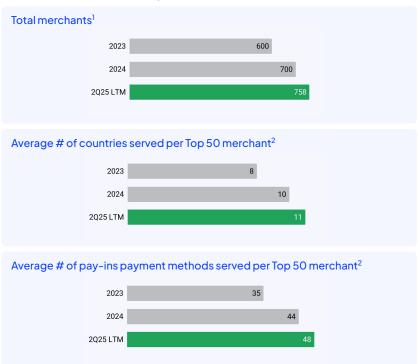
CURRENT MERCHANTS

These are the early stages of the S-Curve of digital merchants localizing payments across emerging markets

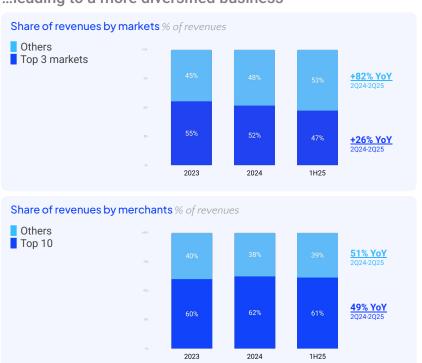


We are growing merchants and deepening our relationship with them, leading to a more diversified and stickier business

More merchants using us more...



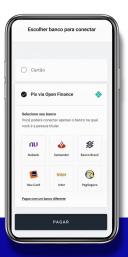
...leading to a more diversified business



We continue innovating on product: 3 examples

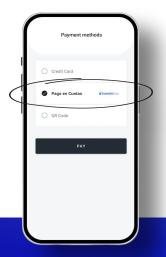
APMs innovation: SmartPix

- → Our proprietary solution developed by dLocal.
- → Redefines the Pix experience by enabling automated, recurring, and on-demand payments, without the need for users to authorize each transaction manually.



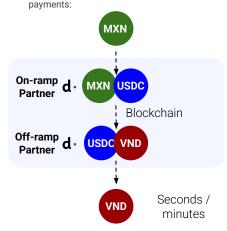
Product expansion: BNPL Fuse

- → Exclusively powered by dLocal.
- → The only BNPL aggregator built for high-growth markets, offering the widest BNPL coverage across emerging economies, reaching over 530 million users
- → Business model where dLocal takes revenue share (no credit risk)



Segments leadership: Stablecoin remittances

- → dLocal is uniquely positioned as a onand off-ramp provider across emerging markets
- → The "stablecoin sandwich" is the key opportunity for stablecoins in cross-border payments:



Improvement in operating leverage with Adj. EBITDA / Gross Profit at 71%, despite the ongoing investment cycle

d.



In the 3Q23 we announced an investment cycle focused on tech, product, compliance and operations



Revenue per employee have turned the corner and continue to be above larger best-in-class peers



Ongoing automation and AI initiatives are set to further enhance efficiency and scalability





Automation and Al initiatives

- → Operational Efficiency in Customer Service: 70% of tickets being handled by AI, with 37% not requiring any interaction from CS associates, decreasing the overall median response time from 2h to 16min³
- → Platform Capabilities: +1.4 p.p. conversion rate uplift with Smart Request across the entire platform during 2Q25

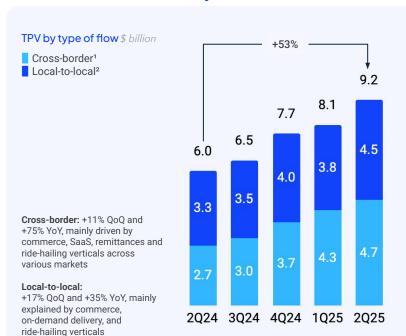








>60% in constant currency



TPV by type of product \$ billion Pav-ins³ Pav-outs4

Pay-ins: +18% QoQ and +50% YoY, with strong performance in commerce, on-demand delivery, ride-hailing, SaaS and streaming verticals

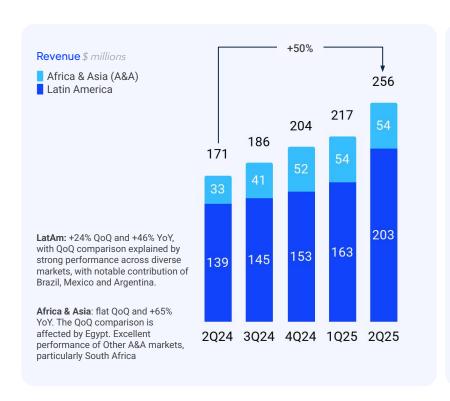
Pav-outs: +6% 0o0 and +60% YoY, driven by commerce, and ride-hailing verticals, partially offset by financial services

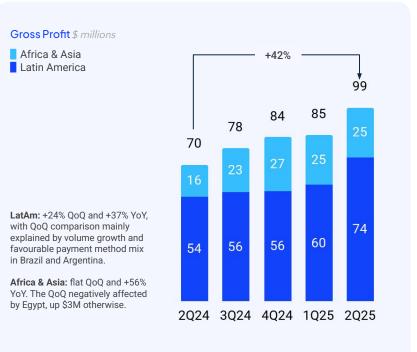


Note: "Cross-border" means a payment transaction whereby dLocal is collecting in one currency and settling into a different currency and/or in a different geography. 2"Local-to-local" means a payment transaction whereby dLocal is collecting and settling in the same currency. 3"Pay-in" means a payment transaction whereby dLocal's merchant customers receive payment from their customers. 4"Pay-out" means a payment transaction whereby dLocal disburses money in local currency to the business partners or customers of dLocal's merchant customers.

Healthy revenue and gross profit growth as core markets accelerate





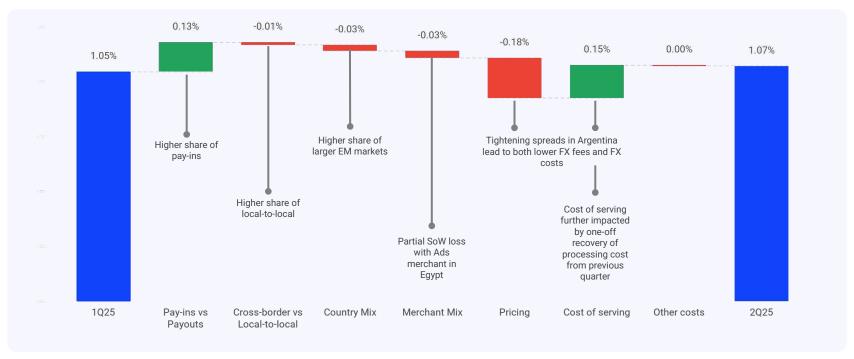


Gross profit growth supported by strong core markets performance and geographic diversification

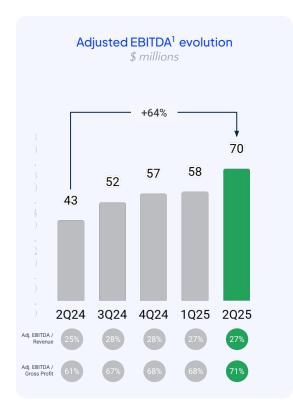
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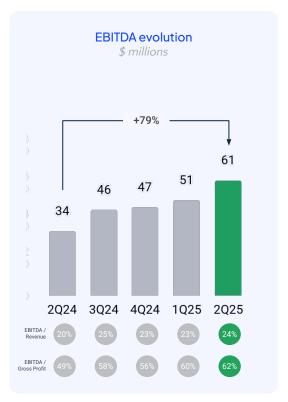
	Gross profit QoQ	
Brazil	★ +86 % 24m +11.2m vs. LQ ★ +26 % YoY	 Volume growth, higher share of installment payments and recovery of one-off processing costs from the previous quarter
Other Africa & Asia	▲ +36% 12m +3.3m vs. LQ ▲ +90% YoY	→ Volume growth, particularly in South Africa, due to positive performance in commerce and improvement in processing costs
Argentina	▲ +32% 14m +3.4m vs. LQ ▲ +84% YoY	→ Strong volume growth and increase in advancements, more than offsetting for the impact of lower FX spreads
México	▲ +10% 12m +1.1m vs. LQ ▲ +35% YoY	→ Increased volumes, driven by strong payouts and commerce and ride-hailing performance, which have lower take rates
Other LatAm	▼ -7% 23m -1.7m vs. LQ ▲ +31% YoY	→ Despite volume growth, gross profit was negatively affected by penalties for retries invoiced during this quarter in Chile and Colombia. Excluding both, Other LatAm grew by 9%.
Egypt	▼ -21% 13m -3.4m vs. LQ ▲ +32% YoY	→ Partial volume loss due to a large merchant implementing redundancies in the market and FX devaluation

Net take rate up QoQ mainly driven by higher pay-ins share and recovery of processing cost from previous Q partially offset by lower FX spreads in Argentina



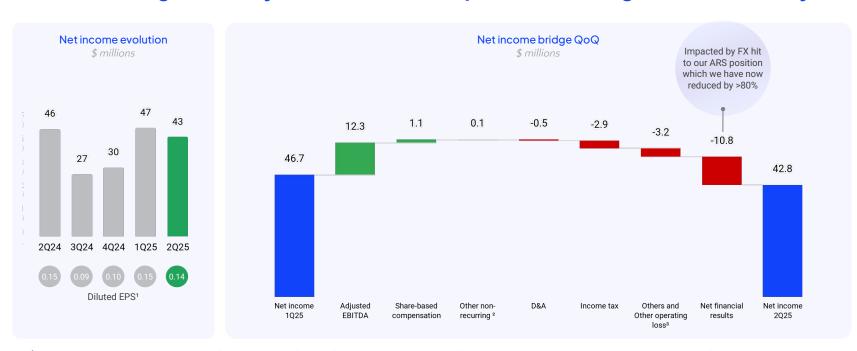
- We continue to demonstrate operational leverage through careful investment and expense management
- OPEX: +10% OoO and +9% YoY. The QoQ comparison is primarily attributed to increase Tech & Development and G&A expenses, partially offset decrease in Sales & Marketing
- Adjusted EBITDA: +21% OoO and +64% YoY, representing an Adjusted EBITDA to Gross Profit ratio of 71%. up 3 p.p. vs Q1
- EBITDA: +20% OoO and +79% YoY





Solid net income, negatively impacted by Argentine peso devaluation; d. have since significantly reduced AR\$ exposure limiting future volatility





Note: 10ur diluted earnings per share is calculated by dividing the profit attributable to owners of the group of dLocal by the weighted average number of common shares outstanding during the period plus the weighted average number of common shares that would be issued on conversion of all dilutive potential common shares into common shares, 2 Other non-recurring costs consist of costs not directly associated with the Company's core business activities, including costs associated with addressing the allegations made by a short-seller report and certain class action and other legal and regulatory expenses (which include fees from counsel, global expert services and a forensic accounting advisory firm) in 2025. 3 Others include Impairment loss / gain and Inflation adjustment.

- Corporate cash and cash equivalents position as of June 30, 2025: \$254M. The decrease from the prior quarter reflects the payment of dividends in June.
- → FCF: +22% QoQ and +156% YoY
- → Main FCF drivers of the quarter were: improved operational results, partially offset by higher income tax paid.

\$ in millions	4Q24	1Q25	2Q25
Cash flows from operating activities before Working Capital and Taxes	43	63	72
Changes in Working Capital ¹	0	(9)	(5)
Income Tax Paid	(5)	(7)	(10)
Capex ²	(6)	(8)	(8)
FCF	33	40	48
FCF Conversion to Net Income	109%	85%	113%



			Expectation based on 2025 original guidance				
Metric	2025 Guidance	Below lower	Lower	Mid	Upper	Above upper	New range
TPV	35% - 45% YoY						40% - 50% YoY
Revenue	25% - 35% YoY						30% - 40% YoY
Gross profit	20% - 25% YoY						27.5% - 37.5% YoY
Adjusted EBITDA	20% - 30% YoY						40% - 50% YoY

Key risks

Our markets are inherently volatile. Consider the following in connection to our updated guidance.

- The evolving macroeconomic, currency and trade landscape globally and its potential impact on emerging markets
 - The recent increase in tariffs in Mexico, along with potential trade barriers in other markets.
 - Shifting fiscal regimes in Brazil.
 - The potential for currency devaluations and/or changes in FX regimes in Argentina and Egypt





TPV breakdown

by type of product¹

In millions of US\$	2Q24	3Q24	4Q24	1Q25	2Q25
Pay-ins	4,273	4,632	5,340	5,442	6,395
As % of total	71%	71%	69%	67%	69%
Pay-outs	1,763	1,884	2,373	2,666	2,816
As % of total	29%	29%	31%	33%	31%
Total TPV	6,035	6,516	7,714	8,107	9,212

by type of flow²

In millions of US\$	2Q24	3Q24	4Q24	1Q25	2Q25
Cross-border	2,701	3,035	3,740	4,258	4,719
As % of total	45%	47%	48%	53%	51%
Local-to-Local	3,334	3,480	3,974	3,849	4,493
As % of total	55%	53%	52%	47%	49%
Total TPV	6,035	6,516	7,714	8,107	9,212

Note: 1"Pay-in" means a payment transaction whereby dLocal's merchant customers receive payment from their customers. "Pay-out" means a payment transaction whereby dLocal disburses money in local currency to the business partners or customers of dLocals' merchant customers. 2"Cross-border" means a payment transaction whereby dLocal is collecting in one currency and settling into a different geography. "Local-to-local" means a payment transaction whereby dLocal is collecting and settling in the same currency.

Revenue breakdown by geography

47.0
31.6
45.7
78.4
202.7
17.6
36.1
53.7
3 256.5

Note: Unaudited quarterly results

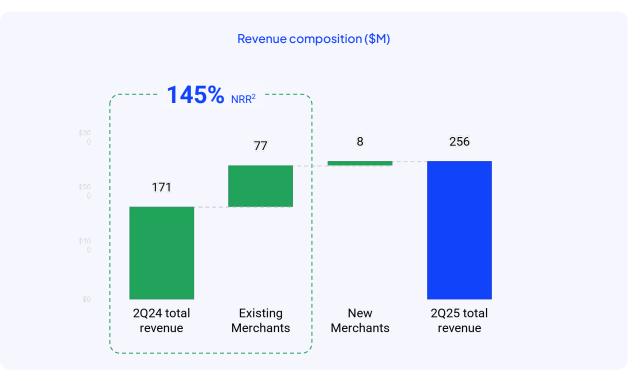
Gross profit breakdown by geography

In millions of US\$	2Q24	3Q24	4Q24	1Q25	2Q25
Brazil	19.2	15.4	14.8	13.0	24.3
Argentina	7.6	6.7	9.2	10.6	14.1
Mexico	8.8	12.8	10.9	10.8	11.9
Other Latam	17.9	20.7	21.6	25.1	23.4
Latin America	53.5	55.6	56.4	59.5	73.6
Egypt	9.8	12.3	16.0	16.3	12.9
Other Africa & Asia	6.5	10.2	11.3	9.1	12.4
Africa & Asia	16.3	22.6	27.3	25.4	25.3
Total Gross Profit	69.8	78.2	83.7	84.9	98.9

Note: Unaudited quarterly results

Revenue





Note: \(^1\text{Top } 10\) merchants may vary from period to period. \(^2\)*NRR" means Net Revenue Retention rate, which is the U.S. dollar-based measure of retention and growth of our merchants. We calculate the NRR of a period by dividing the Current Period Revenue by the Prior Period Revenue. The Prior Period Revenue is the revenue billed by us to all our customers in the prior period. The Current Period Revenue is the revenue billed by us in the current period to the same customers included in the Prior Period Revenue. Current Period Revenue includes any upsells and cross sells of products, geographies, and payment methods to such merchant customers, and is net of any contractions or attrition, but excludes revenue from new customers onboarded in the last 12 months.



\$ in thousands	2Q24	1Q25	2Q25
Profit for the period	46,239	46,667	42,808
Income tax expense	10,060	5,262	8,188
Depreciation and amortization	4,089	5,062	5,540
Finance income and costs, net	(28,045)	(6,969)	3,785
Share-based payment non-cash charges	6,776	6,020	4,911
Other operating loss ¹	1,553	422	2,480
Impairment loss / (gain) on financial assets²	76	386	1,415
Inflation adjustment	1,941	885	984
Other non-recurring costs	-	123	-
Adjusted EBITDA	42,689	57,858	70,111

Note: Although Adjusted EBITDA, Adjusted EBITDA Margin and Adjusted EBITDA to Gross Profit Ratio may be commonly viewed as non-HPS measures in other contexts, pursuant to IFRS. Adjusted EBITDA Margin and Adjusted EBITDA to Gross Profit Ratio may be commonly viewed as non-HPS measures in other contexts, pursuant to IFRS. Adjusted EBITDA Margin and Adjusted EBITDA to Gross Profit Ratio are treated by dLocal is defined as the profit from the profit of the present of period, as applicable, before depressing, plant and equipment grain, plant grain, plant

\$ in thousands	2Q24	1Q25	2Q25
Net income as reported	46,239	46,667	42,808
Inflation adjustment	1,941	885	984
Loan - exchange difference	5,831	1,394	3,153
Bonds/Tbills - exchange difference	-	-	7,129
Argentina Treasury Notes Hedging Costs	-	723	2,740
Expatriation costs	-	-	1,535
Fair value loss / (gain) of financial assets at FVTPL	(22,774)	(7,122)	(5,133)
Impairment loss / (gain) on financial assets ¹	76	386	1,415
Share-based payment non-cash charges	6,776	6,020	4,911
Other operating loss ²	1,553	422	2,480
Other non-recurring costs	-	123	-
Tax effect on adjustments	5,998	1,405	(803)
Adjusted net income	45,640	50,903	61,219

Note: Adjusted Net Income is a non-IFRS financial measure. As used by dLocal, Adjusted Net Income is defined as the profit for the period (net income) excluding impairment gains/(losses) on financial assets, transaction costs, share-based payment non-cash charges, and other operating (gain)/loss, in line with our Adjusted EBITDA calculation (see detailed methodology for Adjusted EBITDA on page 30). It further excludes the accounting non-cash charges related to the fair value gain from the Argentine dollar-linked bonds, the exchange difference loss from the intercompany loan denomaly loan denomaly

As reported

In millions of US\$	2Q24	2Q25	YoY Growth
TPV	6,035	9,212	53%
Revenue	171	256	50%
Gross Profit	70	99	42%

Constant currency measures

In millions of US\$	2Q24	2Q25	YoY Growth
TPV	6,035	9,960	65%
Revenue	171	279	63%
Gross Profit	70	108	55%

Note: Constant currency revenue is a non-IFRS financial measure. Constant currency measures are prepared and presented to eliminate the effect of foreign exchange, or "FX," volatility between the comparison periods, allowing management and investors to evaluate our financial performance despite variations in foreign currency exchange rates, which may not be indicative of our core operating results and business outlook. The constant currency measures are not calculated in accordance with IFRS or any other generally, accepted accounting principles and should not be considered as a measure of performance in solicition. Our calculation for constant currency may differ from similarly-titled measures presented by other companies and should not be considered in isolation or as a replacement for our measure or revenue for the period as presented by other companies and should not be considered in isolation or as a replacement for our measure or revenue for the period as presented by other companies and should not be considered in isolation or as a replacement for our measure or prevenue for the period as presented by other companies were calculated as the aggregated value in isolation or as a replacement for our measure or prevenue for the period average FX rate for each country we transacted during given period. Constant currency measures on to include adjustments for any other macroeconomic effect, such as local currency inflation effects, or private adjustment to compensate for local currency inflation or devaluation.

\$ in millions	4Q24	1Q25	2Q25
Decrease / (Increase) in Trade and Other Receivables	(109)	21	(13)
Decrease / (Increase) in Other assets	4	1	1
Increase / (Decrease) in Trade and Other Payables	(71)	16	77
Increase / (Decrease) in Other Liabilities and Provisions	(4)	1	(3)
Changes in working capital	(180)	39	62
Decrease / (Increase) in Trade and Other Receivables	(107)	26	(9)
Increase / (Decrease) in Trade and Other Payables	(74)	21	77
Other Tax Liabilities	1	1	(1)
Changes in Working Capital (Merchant)	(180)	48	68
Changes in Working Capital (Corporate)	0	(9)	(5)

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